

STATE OF INDIANA

BEFORE THE INDIANA UTILITY REGULATORY COMMISSION

DEC 1 A 2000

PETITION OF INDIANA MICHIGAN)
POWER COMPANY, AN INDIANA) INDIANA UTILITY
CORPORATION, FOR AUTHORITY TO) REGULATORY COMMISSION
INCREASE ITS RATES AND CHARGES	
FOR ELECTRIC UTILITY SERVICE; FOR)
APPROVAL OF NEW SCHEDULES OF)
RATES, RULES AND REGULATIONS; AND) CAUSE NO. 43306
FOR AUTHORITY TO ESTABLISH AND)
IMPLEMENT RATE ADJUSTMENT MECHANISMS)
TO TRACK CERTAIN MATTERS RELATING TO)
RELIABILITY ENHANCEMENT, DEMAND-SIDE)
MANAGEMENT/ ENERGY EFFICIENCY)
PROGRAMS, OFF-SYSTEM SALES MARGINS,)
PJM, ENVIRONMENTAL COMPLIANCE, AND)
CAPACITY EQUALIZATION SETTLEMENT.)

SUBMISSION OF VERIFIED SUPPLEMENTAL TESTIMONY IN SUPPORT OF SETTLEMENT

Petitioner Indiana Michigan Power Company ("I&M"), by counsel, in accordance with the procedural schedule established on December 1, 2008, hereby submits the Verified Supplemental Testimony in Support of Settlement of its witnesses Marc E. Lewis and Kent D. Curry. Because the Stipulation and Settlement Agreement ("Settlement Agreement") was previously filed with the Commission on December 4, 2008, an additional copy of the Settlement Agreement is not included with the supplemental testimony. The Settlement Agreement will be offered into evidence as Joint Exhibit 1 at the hearing on the settlement.

Additionally, at the hearing on the Settlement Agreement and subject to Commission approval, the Parties propose to offer all witnesses testifying in support of the Settlement Agreement for questioning by the Commission as a panel.

Respectfully submitted,

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CERTIFICATE OF SERVICE

The undersigned certifies that on December 10, 2008 a copy of the foregoing

was served by email transmission upon the following:

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INDIANA MICHIGAN POWER COMPANY CAUSE NO. 43306 VERIFIED SUPPLEMENTAL TESTIMONY IN SUPPORT OF SETTLEMENT OF MARC E. LEWIS

VERIFIED SUPPLEMENTAL TESTIMONY IN SUPPORT OF SETTLEMENT OF MARC E. LEWIS ON BEHALF OF INDIANA MICHIGAN POWER COMPANY

- 1 Q. Please state your name and business address.
- 2 A. My name is Marc E. Lewis. My business address is One Summit Square, P.O.
- Box 60, Fort Wayne, Indiana, 46801.
- 4 Q. By whom are you employed and in what capacity?
- 5 A. I am employed by Indiana Michigan Power Company ("I&M" or "Company") as
- 6 Vice President External Relations.

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- 7 Q. Please briefly describe your educational and business experience.
- 8 Α. I received a Bachelor of Science degree in Economics from the University of 9 Kentucky in 1977 and a Juris Doctorate degree from the Ohio State University in 10 1981. I represented the Staff of the Public Service Commission of West Virginia 11 from 1981 to 1986, focusing on electricity and telecommunications regulation. 12 From 1986 to 2004, I represented I&M and other affiliated companies in 13 regulatory proceedings in Indiana, Michigan, Texas, Oklahoma, Louisiana and 14 Arkansas, focusing primarily on I&M regulatory, corporate, bankruptcy, litigation, 15 and legislative matters as a Staff Attorney, Senior Attorney and then Assistant 16 General Counsel. In 2005, I accepted the position of Vice President – External 17 Relations and have responsibilities for governmental and regulatory relations. I 18 am actively involved in legislative and regulatory matters. I am a member of the 19 Indiana Wind Working Group, which is a task force of diverse interests

assembled by the Indiana Office of Energy Development to explore and support

the development of Indiana's wind resources. I have also been involved with the

deliberations in the past three sessions of the Indiana General Assembly considering the adoption of a Renewable Portfolio Standard (RPS) that extensively focused on the deployment of wind resources. I am also the lead for I&M on I&M's efforts to explore the possibility of developing a wind farm in east Throughout my career I have been involved in industry central Indiana. associations and participated in numerous industry conferences. For example, I was Chair of the Utility Law Section of the Indiana State Bar Association in 1994/95. I served this organization in numerous other capacities before and after my term as Chair. I currently serve this organization as Chair. I have spoken on regulatory and industry issues at various conferences. I regularly attend the National Association of Regulatory Commissioners and other industry conferences. I represent I&M in the Indiana Energy Association, a trade association (made up of Indiana electric and gas utilities) that works on energy policy to improve the economy and quality of life in Indiana. As a member of I&M's executive management team, I have responsibility (together with the other team members) for the overall direction and strategy of the Company. In sum, as a result of my background, education and experience, I have extensive experience with public utility regulation and public policy, particularly as it relates to the electric industry and I&M.

Q. What is the purpose of your testimony in this proceeding?

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A. I acted as the lead negotiator for I&M in this case and as such had substantial involvement in the negotiation and preparation of the Stipulation and Settlement Agreement ("Settlement Agreement") filed in this proceeding by all Parties.

Together with the testimony of Joan M. Soller and Kent D. Curry, my testimony

provides an overview of the Settlement Agreement that the Parties request the Commission to approve and also explains why the Parties urge the Commission to find that the Settlement Agreement is in the public interest and should be approved.

Q. On whose behalf are you testifying?

A. I am testifying on behalf of I&M. While the Parties have reviewed and had an opportunity to comment on the testimony I am providing prior to its filing, I note that the other Parties may not agree with all opinions and explanations contained in the testimony. My testimony does not change the substance of the Settlement Agreement and I am authorized by all Parties to inform the Commission that all Parties believe that: (a) the Settlement Agreement as a whole produces fair and reasonable rates; (b) approval of the Settlement Agreement is in the public interest; and all Parties (c) strongly encourage the Commission, after considering the evidence in support of the Settlement Agreement, to find the Settlement Agreement to be reasonable and in the public interest and promptly enter an order approving the Settlement Agreement in its entirety.

Q. Are you sponsoring any exhibits?

- 18 A. Yes. Together with witnesses Soller and Curry, I sponsor Joint Exhibit 1, which
 19 is a copy of the Settlement Agreement.
- 20 Q. Is the Settlement Agreement a product of serious bargaining among capable and knowledgeable parties?
- 22 A. Yes. The Parties represent a diverse group of constituents with differing views 23 on the complicated issues raised in the proceeding. The Settlement Agreement

is the result of substantial negotiations and investigation of the concerns raised in this proceeding. Experts were involved with legal counsel in the development of both the conceptual framework and the details of the proposed settlement. Many hours were devoted by all Parties to settlement negotiations both before and after the agreement in principle was reached.

As reflected by the testimony submitted in this proceeding, there was robust, even passionate, disagreement among the various Parties in five general categories: off system sales margins sharing; rate adjustment mechanisms; disputed revenue requirement adjustments; cost-of-service; and rate design. In particular, the evidence submitted by the Parties reflects a \$140 million difference between the ratemaking relief sought by I&M and certain calculations proposed by the other Parties. To bridge this wide gap, the Parties dedicated significant time and effort to thoroughly understand the evidence submitted in this Cause and the challenges facing the Company in particular and the industry in general, including the Company's needs in light of current financial market conditions, and other issues.

The Parties considered various options and evaluated all the issues to reach a settlement that is comprehensive, balanced, and in the public interest. The adverse and conflicting positions regarding the disputed issues could not have been resolved without substantial effort and serious give and take within the negotiation process. I&M appreciates the willingness of the other Parties to engage in the rigorous process that resulted in the Settlement Agreement. The process and the results reflected in the Settlement Agreement produce just and

reasonable rates that balance the interests of the various stakeholders and the overall public interest.

Α.

Each signatory was authorized to execute the Settlement Agreement on behalf of his or her respective client(s). Given the issues raised by I&M and the other Parties to this proceeding, it is certain that continuing litigation would be costly, time consuming and risky for all. The Settlement Agreement resolves this litigation and thereby avoids the cost in terms of actual dollars and inefficiency, as well as regulatory uncertainty for all Parties, of ongoing litigation.

Q. Are you familiar with the Commission's policy and standard of review regarding settlement agreements?

Yes. The Commission's rules, 170 IAC 1-1.1-17, provide that it is the policy of the Commission to review and accept appropriate settlements. A settlement must be supported by probative evidence so that the Commission may make appropriate findings of fact in its decision and determine whether the evidence supports the Commission's conclusion regarding the settlement. The Commission may reject, in whole or in part, any proposed settlement if the Commission determines the settlement is not in the public interest.

The Commission's policy is consistent with the general public policy favoring settlement. As the Commission has previously found, settlements are favored as a matter of policy because they help advance matters with far greater speed and certainty, and far less drain on public and private resources, than litigation or

other adversarial proceedings.¹ In a litigated context, the Commission is the sole entity involved in resolving disputes. In the settlement context, the parties are also involved with and satisfied by the resolution. This benefit, as well as the conservation of valuable Commission time and effort, is in the public interest.

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We recognize that the Commission will closely examine the Settlement Agreement and evidentiary record and must determine on its own whether it is reasonable and in the public interest. We are aware that in other cases the Commission has modified settlement agreements when the Commission has found that modification is necessary in order to find the settlement agreement is in the public interest. In reaching agreement in this case, the Parties have attempted to take previous Commission decisions into account. For example, in other cases the Commission has clarified that it interpreted settlement agreements regarding amortization of certain expenses to require an adjustment in rates once the amortization periods expire. This issue is expressly addressed in the Settlement Agreement. This approach was taken not to gloss over the importance of Commission review but in recognition of the request for expedited consideration and approval of the Settlement Agreement. The fact that all Parties have joined in this Settlement Agreement is, I believe, strong additional evidence that the Settlement Agreement is in the public interest.

Re Investigation, Cause No. 42045-S1 (IURC 6/1/2005) at 5 ("As in other litigation contexts, negotiated settlements of administrative proceedings can help advance legal and policy objections with far greater speed and certainty, and far less drain on public and private resources, than litigation or other adversarial proceedings) citing Mendenhall v. Skinner & Broadbent Co., 728 N.E.2d 140, 145 (Ind. 2000) ("The policy of the law generally is to discourage litigation and encourage negotiation and settlement of disputes.") and In re Assignment of Courtrooms, Judge's Offices and Other Facilities of St. Joseph Superior Court, 715 N.E.2d 372, 376 (Ind. 1999) ("Without question, state judicial policy strongly favors settlement of disputes over litigation.").

I would add that the ability to obtain a Commission decision in a more timely and cost effective manner, coupled with certainty about the terms and conditions which have been negotiated, is of the utmost importance in the settlement context. Without such certainty, settlements may not be reached. Therefore, the Settlement Agreement provides that if following its examination, the Commission finds the Settlement Agreement to be in the public interest, the Settlement Agreement should be approved in its entirety and without change or condition(s) unacceptable to any Party.

Α.

Q. Please summarize the overall effect the Settlement Agreement will have on I&M's rates.

The Settlement Agreement provides that I&M shall be authorized to increase its basic rates and charges for retail electric service and to implement certain rate adjustment mechanisms (collectively "rates"). The rates shall be designed to produce an increase in annual revenue from retail electric service in the amount of \$44,167,000. This increase includes the revenues associated with the initial factors for the rate adjustment mechanisms. The Settlement Agreement provides that the rates shall be designed to produce total revenues from I&M's rates in the amount of \$953,928,000. This total is comprised of \$931,361,000 from basic rates; the balance is from the initial tracker factors. Based on the additional revenues of \$44,167,000, the overall revenue increase (including the first year of the rate adjustment mechanisms) is approximately 4.85%.

As explained in the rebuttal testimony of I&M witness Murray (p. 8), I&M's current retail electric rates are among the lowest in Indiana and the nation. In fact, as

shown by Exhibit HJM-R2, I&M's current Commission-approved rates produce the lowest monthly bills for typical residential customers among the five major investor-owned electric utilities in the State and the lowest or among the lowest monthly bills for the commercial and industrial classes. As also explained in the rebuttal testimony of witness Murray (pp. 8-9), an analysis in the July 3, 2008 Wall Street Journal identified I&M as one of three utilities that charge among the lowest rates in the nation. I&M's basic retail rates have not been increased for 15 years. In I&M's view, our low rates, combined with our customer satisfaction ratings, speak volumes about the Company's commitment to serving the public interest, particularly when one recognizes the effect of inflation, the \$1.8 billion of capital investment made by I&M over the past 15 years to expand and improve its distribution, transmission and generation facilities used to serve our Indiana customers, and the fact that I&M has not earned its Commission-authorized return and has faced significant challenges over the past 15 years. See Murray rebuttal, at 9-10, 31-33, 36-37; Exhibit HJM-R4.

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If the Settlement Agreement is approved, I&M's rates will remain among the lowest in the State and well below the national average of 9.5 cents identified in witness Murray's rebuttal testimony (p. 9). The rate increase and timely cost recovery provided by the Settlement Agreement will support some of I&M's key initiatives, such as energy efficiency, economic development, and certain operation and maintenance projects, and help to maintain the financial health of the Company so that I&M may continue to provide low cost, reliable electric service to our customers.

- 1 Q. Does the Settlement Agreement identify the negotiated components of the overall revenue increase?
- Yes. Exhibit A attached to the Settlement Agreement details the overall revenue 3 Α. 4 This negotiated resolution is within the range of the evidence increase. 5 presented by the Parties in this proceeding. The Settlement Agreement also 6 provides significant details related to the Parties' resolution of the material 7 disputed issues in the case, including the agreed upon authorized return, rate 8 base, capital structure, off-system sales margins sharing, adjustments to test 9 year operating results, rate design, and trackers. To facilitate the implementation 10 of the Settlement Agreement, the Parties agreed it is appropriate for I&M to be 11 granted the requisite accounting authority to implement the ratemaking and 12 tracking mechanisms agreed to in the Settlement Agreement. Additional 13 information explaining how the disputed revenue and expense adjustments were 14 resolved and how they compare to I&M's case-in-chief and rebuttal testimony is 15 presented by I&M witness Curry. Witness Curry also presents information regarding the rate adjustment mechanisms provided for in the Settlement 16 17 Agreement.
- 18 Q. Please discuss the authorized return provisions of the Settlement 19 Agreement.
- 20 A. The Settlement Agreement provides I&M should be authorized to earn a return on equity equal to 10.5%. This return is based on the capital structure proposed by I&M in its case-in-chief modified to reflect Industrials witness Gorman's adjustment to preferred stock. This equates to a return on I&M's original cost rate base of 7.62% and a return on fair value rate base testified to by I&M equal

to 4.64%. The Settlement Agreement provides that I&M's authorized net operating income ("NOI") should be \$152,467,000.

As shown on I&M Exhibit F and in the direct testimony of I&M witness Avera (p. 5), I&M requested an 11.5% return on equity ("ROE"). OUCC witness Bolinger (p. 5) proposed 9.5% and the Industrials witness Gorman (p. 38) recommended a return on equity of 10.2%. On rebuttal, I&M presented additional evidence regarding ROE and recent developments in the financial markets, which could not have been reflected in the OUCC's and Industrials' analyses. For example, witness Hawkins explained that I&M's cost of long term corporate debt has increased with no expectation that interest rates for long term corporate debt will return to the cost profile reflected in I&M's case-in-chief in the foreseeable future. Hawkins Rebuttal at 6. Through his rebuttal testimony, Dr. Avera also responded to the OUCC's and Industrials' recommendations. He explained that the evidence regarding current market conditions and I&M's performance provided further support for his recommended ROE.

The agreed upon ROE of 10.5% set forth in the Settlement Agreement is within the range of the evidence submitted by the Parties in this Cause and consistent with returns recently authorized by the Commission.² The opportunity to earn a fair return is key to I&M's ability to maintain and support its credit and to attract the capital necessary to discharge the Company's public duties. While the agreed upon 10.5% ROE is less than what I&M sought and supported in its

For example, in *Re PSI Energy, Inc.*, Cause No. 42359 (IURC 5/18/2004) ("Duke Indiana Order") (p. 53), the Commission authorized a return on equity of 10.5%. In *Re Southern Indiana Gas & Elec. Co.*, Cause No. 43111 (IURC 8/15/2007) ("Vectren South Order"), the Commission approved a settlement agreement which provided for a return on equity of 10.4%.

testimony, in the spirit of compromise, I&M has agreed to the 10.5% ROE as part of a complete settlement package and to achieve rate relief sooner than would otherwise be expected if these matters were litigated.

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Q. What is the basis for the rate base reflected in the Settlement Agreement?

The limited disputes regarding certain components of I&M's rate base raised in the evidence submitted by the other Parties are resolved by the Settlement Agreement. More specifically, the rate base identified in the Settlement Agreement reflects the use of I&M's as-filed proposal modified to remove the prepaid pension asset as provided in Section 12 of the Settlement Agreement and to include the non-leased nuclear fuel inventory as provided in Section 14 of the Settlement Agreement. The 4.64% return on fair value provided under the Settlement Agreement is within the range of evidence³ and reasonable when compared to other Commission decisions.⁴ The Duke Indiana Order (p. 53) reflects that the Commission took Duke Indiana's performance, including the results of customer satisfaction studies and Duke Indiana's cost-competitiveness. into account in determining the fair return in that case. I&M's rates are, and will remain, significantly below Duke Indiana's rates and I&M's customer satisfaction is also high. See Exhibit HJM-R2 and witness Murray rebuttal testimony at 31-33. This too highlights the reasonableness of the return reflected in the Settlement Agreement.

As stated in Dr. Avera's rebuttal testimony (at 41-42), I&M's original proposal reflects a return on fair value of 4.93%; the proposals of the OUCC and the Industrials reflected a return on fair value rate base of 4.32% and 4.51%, respectively.

For example, fifteen years ago, in Cause No. 39314, the Commission authorized a 4.5% fair return on I&M's fair value rate base as determined by the Commission. More recently, in Cause No. 42359, the Commission approved a 5.51% fair return on Duke Indiana's fair value rate base.

1 Q. How does the Settlement Agreement address off system sales ("OSS")2 margins?

Α.

OSS margins are the revenues I&M is allocated from certain non-firm wholesale sales and other transactions made by the Commercial Operations business unit of American Electric Power Company, I&M's parent company. The Settlement Agreement provides that the revenue requirement used to establish basic rates includes a credit of \$37.5 million of OSS margins allocated to the Indiana retail jurisdiction. Indiana retail jurisdictional OSS margins above this amount will be fairly shared between customers and the Company. More specifically, retail jurisdictional OSS margins between \$37.5 million and \$90.0 million will be shared on a 50/50 (Company/customer) basis and OSS margins above \$90.0 million will be shared on a 60/40 (Company/customer) basis. The initial factor set under the OSS margins sharing mechanism will include as a credit \$25.055 million of the customers' share of projected OSS margins. The OSS margins sharing mechanism will be adjusted annually.

These provisions reflect compromise and balance the interests of customers and the Company while recognizing the volatile nature of OSS margins and the unique circumstances presented in this case. As reflected in the testimony submitted in the case, the test year levels of OSS margins achieved by I&M are significantly greater than test year levels of OSS margins considered in past Commission proceedings.⁵

For example, in I&M's last rate case, the Commission order embedded \$16 million of OSS margins as a credit to the revenue requirement. I&M Witness Tierney Direct at 19. (The total Company test year margins at the time were \$21 million, of which \$16 million was allocated to the retail jurisdiction). In

The Parties had varying positions regarding the ratemaking treatment for OSS margins. For example, I&M had proposed that OSS margins should be recognized solely in the OSS margins sharing mechanism. Under I&M's proposal, the customers and the Company would have shared OSS margins on a 50/50 basis provided that the customers' share of OSS margins reflected in the rate adjustment mechanism would be at least \$20 million. This minimum credit was substantially greater than the minimum credit recognized in previous Indiana rate cases. See rebuttal testimony of witness Tierney at 34-35. In contrast, the Industrials proposed that the revenue requirement used to establish basic rates should include a minimum credit in the amount of either \$96 million or \$72 million with the Company's opportunity to share in the OSS margins limited to margins in excess of the \$96 million. See testimony of Industrials witness Selecky at 18. The testimony submitted by the OUCC reflected a position that was between I&M and the Industrials. The OUCC proposed that the revenue requirement used to establish basic rates should include a credit in the amount of approximately \$37 million and sharing should be done through a separate rate adjustment mechanism. OUCC witness Satchwell at 17, 21; witness Catlin at 8. I&M submitted rebuttal testimony that explained why I&M believed the OUCC's and Industrials' positions were inconsistent with the Commission's prior orders and could adversely affect both customers and the Company. See rebuttal testimony

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Duke Indiana's recent rate case (Cause No. 42359), approximately \$14.7 million net OSS margins were embedded in the revenue requirement. Tierney Rebuttal at 33. In the Commission's 1995 Order regarding Southern Indiana Gas & Elec. Co., Cause No. 39871, approximately \$1 million of OSS margins were embedded in the revenue requirement. The more recent settlement agreement approved in the Vectren South Order embedded \$10.5 million in the revenue requirement. This was a reduction from the test year level. By comparison, in I&M's current case, the performance of the Commercial Operations produced test year OSS margins of \$96 million. This level of OSS margins is six times greater than the level of OSS margins the Commission found was not sufficiently material to warrant tracking in I&M's last rate case.

of witness Tierney at 26-37. For example, I&M's testimony provided additional information regarding the volatility of the wholesale markets and explained I&M's view that the OUCC's and Industrials' proposals were unreasonable when the proposed credit is viewed as a percentage of I&M's authorized NOI or compared to the revenue requirement credits reflected in other Commission decisions. I&M's testimony also explained I&M's view that the OUCC's and Industrials' proposals failed to properly recognize the integrated nature of the Commercial Operations organizations and the benefits derived from that structure.

As explained in the direct testimony of I&M witness Tierney and I&M witness Bradish, participation in today's wholesale electricity and energy trading market involves risk and provides opportunities far beyond those available in the past. I&M incurs costs and risks whenever it engages in the wholesale market through its parent company. Without a tangible opportunity to retain a significant portion of the OSS margins, a rational utility would focus on meeting the needs of its retail customers but would not necessarily take on the incremental costs and risks necessary to maximize opportunities in the wholesale electricity market as Commercial Operations has done.

The Settlement Agreement essentially reflects the OUCC's moderate proposal regarding the treatment of OSS margins, with two additions. First, to resolve the issue of how to recognize the costs incurred by Commercial Operations in producing these results, the Parties agreed to share the \$1 million estimate of this expense developed by OUCC witness Satchwell. To do so, the OSS margins credit included in basic rates was increased by \$0.5 million to offset the

costs reflected in I&M's expenses. Second, to encourage I&M to strive for results in excess of those forecasted, I&M's share of the margins above \$90.0 million is increased by ten percentage points.

In I&M's view, the Settlement Agreement recognizes the volatile nature of the wholesale market and the Commercial Operations' activities that extend beyond any obligation I&M has as a retail utility. Under the Settlement Agreement, customers will receive the benefit of approximately \$62.5 million of OSS margins during the first year the new rates are in effect.⁶

This result is consistent with the Commission's decisions regarding the ratemaking treatment of OSS margins. In the Duke Indiana Order, the Commission stated "that balancing the interests of [Duke Indiana] and its ratepayers is appropriate and, if done properly, will provide a benefit that might not otherwise be possible." Duke Indiana Order at 116. The Settlement Agreement is also consistent with the Commission's order in I&M's last rate case. There, the Commission indicated that it would be appropriate to track OSS margins if they were sufficiently material and that a change in OSS margin levels could significantly harm the utility's financial health. *Re Indiana Michigan Power Company*, Cause No. 39314 (IURC 11/12/93) at 168.⁷ As also explained in the

^{\$37.5} million is reflected in the revenue requirement used to establish basic rates. \$25.055 is the initial credit reflected in the OSS margins sharing mechanism.

The order in I&M's last rate case was a litigated decision. It addressed the ratemaking treatment of OSS margins and was entered in 1993. The Duke Indiana Order is the most recent litigated rate proceeding where the ratemaking treatment of OSS margins was addressed by the Commission. While the Vectren South Order is more recent (IURC 8/15/2007), that order approved a non-precedential settlement agreement. Information regarding the Vectren South Order is provided for purposes of completeness. During the past 15 years, the Commission also conducted rate proceedings regarding Indianapolis Power & Light Company (Re Indianapolis Power & Light Co., Cause No. 39938 (IURC 8/24/95)) and Northern Indiana Public Service Company (Re Northern Ind. Pub. Serv. Co., Cause No.

rebuttal testimony of witness Tierney (at 10), in the current case, the OSS test year margins amount of \$96 million represents almost 63% of the NOI set forth in the Settlement Agreement. This clearly demonstrates the materiality of I&M's OSS margins.

The chart below shows the OSS margins used as a credit in the ratemaking process as a percentage of the NOI established in the respective rate case. The Settlement Agreement in this case is also reflected in the chart below. As depicted on the chart, the credits reflected in past Commission decisions involving Vectren South, Duke Indiana and I&M ranged from 2.17% to 10.04%. Under the Settlement Agreement, the revenue requirement used to establish basic rates reflects an OSS margins credit of \$37.5 million. This is nearly 25% of the authorized NOI provided in the Settlement Agreement. Thus, the proposed treatment of OSS margins provided in the Settlement Agreement compares favorably with the Commission's prior decisions.

OSS Margins as a Percent of Authorized NOI

	Vectren South	Duke Indiana	I&M	
Order Year	1995	2004	1993	Settlement Proposal
Cause No.	39871	42359	39314	43306
OSS Margins / Authorized NOI	2.17%	5.51%	10.04%	24.59%*

^{*} Based on proposed NOI

The sharing mechanism provided by the Settlement Agreement encourages I&M to participate in the wholesale electricity market and incents the Company to continue to take reasonable steps to optimize its Commercial Operations in this area. This is consistent with the Duke Indiana Order at 112 (staff witness Cvengros testified that an "explicit sharing mechanism provides a better incentive to the utility to make economically efficient OSS as well as easier review and monitoring of the shared profits.").

Because the market-based margins are shared under the Settlement Agreement, both customers and the Company benefit. Customers receive a reduction to their cost of retail service. The Company receives below-the-line compensation to compensate it for incurring the risk of the activity. Thus, the sharing mechanism provided in the Settlement Agreement aligns the interests of the utility and its retail customers.

Importantly, the Settlement Agreement provides only for sharing *above* the \$37.5 million reflected as a credit to the revenue requirement. Thus, I&M customers are protected from the downside loss but permitted to share in the upside benefit. This ensures that I&M's risk of participating in the wholesale electricity market remains with I&M and is not passed to customers. In stark contrast, the OSS margins sharing mechanism applicable to Duke Indiana provides for sharing above *and* below the amount used as a credit in the retail revenue requirement. The Duke Indiana Order provides "[w]e also find that tracking should be above and below the net amount in base rates [\$14.747 Million]; [Duke Indiana] may not apply a net annual off-system sales profit of less than zero to the tracker." Duke

Indiana Order at 117.8 As reflected by the Commission orders, under the Duke Indiana sharing mechanism customer rates have increased due to Duke Indiana's OSS margins falling below the level credited to basic rates.9

Cause No.	Time Period	Net Jurisdictional OSS Margins	OSS Tracker Rate
42870 (6/28/06) (p. 7)	Twelve months ended 9/30/05	\$2.986 Million	\$5.881 Million Rate Increase
43074 (6/13/07) (p. 7)	Twelve months ended 9/30/06	\$9.722 Million	\$2.513 Million Rate Increase
43302 (5/28/08) (p. 9)	Twelve months ended 9/30/07	\$9.611 Million	\$2.568 Million Rate Increase

By comparison, and as shown in the chart below, under the Settlement Agreement, I&M customer rates may *decrease* due to changes in OSS margins above the \$37.5 million embedded in the revenue requirement but I&M customer rates cannot *increase* in the event OSS margins fall below this level.

For purposes of completeness, I would note that this is also the case for Vectren South. The Vectren South Order states that "[i]n approving the 50/50 sharing of non-firm wholesale power margins as part of the Settlement Agreement, the Commission finds that tracking shall be above and below the net \$10.5 million in base rates;" Vectren South Order at 32. Because the Vectren South Order was approved last year, the Commission has not yet entered decisions reflecting the actual implementation of the Vectren South annual sharing mechanism.

I present this comparison not to suggest that the Duke Indiana structure is unreasonable but to demonstrate the differences negotiated in the overall settlement agreement in I&M's case.

Total OSS Margins	Customers Share of OSS Margins	I&M Share of OSS Margins	OSS Tracker Rate
\$95 Million	\$65,750,000	\$29,250,000	\$28.250 million rate decrease
\$80 Million	\$58,750,000	\$21,250,000	\$21.250 million rate decrease
\$37.5 Million	\$37.5 Million	0	0
\$20 Million	\$37.5 Million	(\$17.5 Million)	. 0
\$10 Million	\$37.5 Million	(\$27.5 Million)	0
Zero	\$37.5 Million	(\$37.5 Million)	0

Thus, the balancing of risk and reward under the Settlement Agreement is strikingly different from other OSS sharing mechanisms used in Indiana. As discussed below, this difference is balanced by other provisions of the Settlement Agreement, namely the treatment of OSS margins for purposes of the "earnings test" in I&M's fuel cost proceedings. In this way, the Settlement Agreement compensates the Company for the additional risk while also providing the Company an incentive to engage in the broader OSS activities which have produced the OSS margins at issue in this case.

- 1 Q. Industrials witness Dauphinais and OUCC witness Satchwell raised an
 2 issue regarding the treatment of Financial Transmission Rights ("FTR")
 3 revenues to which witnesses Tierney (at 37) and Ondayko (at 10-13)
 4 responded in their rebuttal testimony. How is this issue resolved in the
 5 Settlement Agreement?
 6 A. The FTR issue was one of the more complicated issues to negotiate.
- Accordingly, it is worth a moment to describe the nature and operation of FTRs.

 As discussed in the testimony of I&M witness Bradish, FTRs are essentially financial contracts that entitle the holder to rebates of congestion charges and are used to offset the congestion costs incurred in the transmission of electricity to customers. As such, AEP allocates FTRs to OSS in the wholesale market ("OSS FTRs") and retail jurisdictional sales made to I&M's Indiana customers by I&M as a Load Serving Entity ("LSE") ("LSE FTRs").

I&M proposed accounting for all FTRs, net of congestion charges, in the OSS margins sharing mechanism. The OUCC submitted testimony which took the position that customers should be "made whole" by using FTR revenues to fully offset LSE transmission congestion costs before any FTR revenues are allocated to OSS. I&M did not agree with this view in its rebuttal testimony.

The Settlement Agreement resolves this issue by providing that FTR revenues associated with OSS activities and associated transmission congestion costs will be accounted for in margins under the OSS margins sharing mechanism. LSE FTR revenues and associated transmission congestion costs will be included in the PJM Tracker. However, to the extent that LSE FTR revenues are greater

than associated transmission congestion costs, such net LSE FTR revenues will be accounted for and shared under the OSS margins sharing mechanism. If LSE transmission congestion costs exceed LSE FTR revenues, OSS FTR revenues will be used first to make up any such deficiency on an annual basis before any allocation to the OSS margins sharing mechanism.

Α.

- Q. Please explain how the Settlement Agreement treats the Company's share of OSS margins and FTR revenues, net of congestion charges, for purposes of IC 8-1-2-42(d)(3) and IC 8-1-2-42.3.
 - To make the Company's sharing opportunity under the Settlement Agreement meaningful, the Settlement Agreement provides that I&M's share of OSS margins and net FTR revenues under the OSS margins sharing mechanism will be excluded from the earnings test in determining I&M's compliance with the provisions of IC 8-1-2-42(d)(3) and IC 8-1-2-42.3 for a period of four (4) years from the effective date of the new rates established in this proceeding. After this provision expires, the Settlement Agreement provides that the Parties are free to address this issue again. I&M's sum of differentials, commonly referred to as the "earnings bank" computed under IC 8-1-2-42.3, shall not be re-set in this case.

This approach is administratively simple and transparent. It permits the Commission to fully monitor OSS margins. This provision also recognizes that if the Commission approves the OSS margins sharing provided in the Settlement Agreement, I&M should not lose its "share" through the application of the earnings test in the FAC proceedings. In other words, this provision of the Settlement Agreement is necessary to give effect to the sharing and balancing of

risk and reward described above.¹⁰ Absent this provision, the earnings test applied in the fuel adjustment clause ("FAC") could have the "clawing back" effect of refunding I&M's "share" of the OSS margins to customers.

This provision of the Settlement Agreement also recognizes that I&M's sharing mechanism differs from the sharing mechanism used by other Indiana utilities in that I&M's sharing mechanism will apply *only* to margins *above* the \$37.5 million embedded in the revenue requirement. Furthermore, this provision implicitly recognizes the large capital needs, environmental risks and other challenges facing I&M. While the Company benefits from being a member of the AEP System, the fact remains that I&M is about half the size of Indiana's largest electric utility and must be able to maintain its financial health.

This settlement provision also recognizes that I&M does not have a large "bank" of under-earnings because the "bank" was reset following the decision in Cause No. 43231. While I&M's sum of differentials as of I&M FAC 61 is not zero, it is significantly less than it was previously and less than the sum of differentials for other Indiana electric utilities. As a result, this settlement provision appropriately maintains the balance of risk and reward established by the overall sharing mechanism provided by the Settlement Agreement, consistent with the underlying statute and the order in Cause No. 43231. While the Settlement Agreement reflects I&M's proposal in this regard, it is important to note that this

As noted in the rebuttal testimony of witness Curry (at 2), this treatment is consistent with the handling of the shareholder share of the AEP/CSW merger savings approved by the Commission's order dated April 26, 1999 in Cause No. 41210 (at 8).

¹⁸M Witness Murray HJM-R4 page 1 shows I&M's sum of differentials calculation before it was reset by the Commission order in Cause No. 43231 totaled (\$930,691,000) and page 2 of this exhibit shows the calculation following this decision as of I&M's FAC61 is (\$156,451,000).

treatment is limited to a period of four (4) years. This limitation on the exclusion of OSS margins from the "earnings test" reasonably balances the varying positions regarding this issue.

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The sharing provided under the Settlement Agreement balances the risk/reward relationship while also recognizing the volatility inherent in the wholesale market. Simply put, customers benefit because the sharing mechanism encourages the Company to optimize OSS margins. By encouraging optimization of OSS margins, the Settlement Agreement helps enable I&M to continue maintaining lower rates and this benefits our customers. I&M and shareholders benefit because optimizing OSS margins helps maintain the financial health of the Company and improve total earnings. While the minimum credit reflected in the revenue requirement is larger than the credit proposed by I&M, it is significantly less than the test year level of \$96 million. 12 As explained in the testimony of witnesses Satchwell (p. 17) and Catlin (p. 8), the credit proposed by the OUCC to basic rates of \$37.043 million approximates the Indiana retail jurisdictional portion of the lowest OSS margins level achieved since 2000. While historical experience does not reflect current market conditions, unit availability and other uncertain factors, I&M was willing to agree to this provision as part of the overall settlement package. Embedding \$37.5 million OSS margins as a credit to the revenue requirement rather than the test year level of OSS margins reduces the

This \$96 million represents the Indiana retail jurisdictional share of total Company OSS margins using the MLR reflected in I&M's case-in-chief. As reflected in Section 6 of the Settlement Agreement, OUCC witness Satchwell proposed a different MLR, which was accepted for settlement purposes provided it is applied to all related adjustments, including OSS margins. When the agreed upon MLR is applied to test year OSS margins, the retail jurisdictional amount is \$94.1 million.

risk to the Company's financial stability in the event the Company experiences a decrease in its OSS margins levels.

Q. Does the Settlement Agreement provide for continued prudent risk management?

Α.

Yes. I&M's direct testimony provided the Commission and the other Parties with significant information demonstrating that we use sound risk management policies and practices to actively manage risk and safeguard the Company and its customers from the Commercial Operations activities in the non-firm wholesale electricity market. *E.g.* Bradish Direct, at 20-23; *Tr.* C-21-24; C-83-87; C120, 127; D-7-12, 16-31; Petitioner's Exhibit Redirect 1. On June 6, 2008, I&M provided additional information on market risk management in response to the Commission's May 27, 2008 docket entry. The testimony submitted by the other Parties did not raise any issues regarding I&M's risk management.

In my view, the balanced treatment of OSS margins provided by the Settlement Agreement is important not only because it encourages the Company to continue to optimize its OSS, but also because it permits the Company to continue its prudent risk management activities.

Simply put, the balance reflected in the Settlement Agreement recognizes that sometimes the best optimization decision is knowing when to stay out of the market and wait for the right opportunity. By limiting the percentage of I&M's NOI

This response included over 360 pages of additional details, including: current and past market risk policies and explanations for revisions thereto, information regarding market data sources, examples of hedge strategies and procedures applicable to hedging, information regarding credit risk management, and information regarding the integrated nature of Commercial Operations.

that is dependent on the OSS margins, the Settlement Agreement does not create a need for Commercial Operations to be overly aggressive in trying to match or exceed test year OSS margins just to provide the Company a fighting chance to earn its Commission-authorized NOI.

As explained in the rebuttal testimony of witness Tierney (p. 40), customers want strict risk management procedures in place because a smaller, more steady credit from OSS margins is vastly preferable to no credit at all. In contrast, shareholders want strict risk management procedures in place, because, while they share equally in the upside of OSS margins, they retain the responsibility for any downside. In this way, the OSS margins provisions in the Settlement Agreement balance risk and reward and permit continued prudent risk management of OSS activities.

- 13 Q. How does the Settlement Agreement address I&M's other proposed rate 14 adjustment mechanisms (commonly referred to as "trackers")?
- A. As discussed by the Commission in its 2007 Flexibility Report, Electricity Report (at 14), "[t]rackers, in the abstract, are neither inherently good nor bad.".

The Settlement Agreement provides for a PJM Tracker, an Environmental Tracker for emission allowance costs and a Demand Side Management and Energy Efficiency ("DSM/EE") Tracker. These trackers recognize costs that are variable or volatile in amount from year to year, variable as to timing, costs that are mandated or encouraged by governmental law or regulation, or outside the control of the Company. These trackers recognize costs that are included in similar trackers approved by the Commission for other electric utilities.

Witnesses Soller and Curry provide more details on the mechanics and timing of each tracker.

Q. How do the rate adjustment mechanisms provided by the Settlement Agreement compare to tracking mechanisms approved for other Indiana utilities?

A. The Settlement Agreement provides for less tracking than I&M originally proposed and in this regard is responsive to the Industrials' concern that tracking mechanisms be kept to a minimum. As illustrated by I&M witness Roush Exhibit DMR-1 and DMR-2, the tracking originally proposed by I&M was more limited as a percentage of a customer's total bill than similar mechanisms that have been approved by the Commission for other Indiana utilities. Because the Settlement Agreement includes even less tracking, it is significantly more limited as a percentage of a customer's total bill than previously approved mechanisms.

As shown by witness Roush's rebuttal testimony (pp. 2-3) currently about 92% of a 1,000 kWh residential customer's bill is reflected in I&M's basic rates. Under the initial rates provided in the Settlement Agreement, customers will be charged about 98% of their costs through I&M's basic rates and approximately 2% through rate adjustment mechanisms. By comparison, other Indiana electric companies track 17% to 24% of their respective monthly bills. See witness Roush rebuttal, at 3. The percentage of tracking proposed under the Settlement Agreement is significantly more limited as a percentage of a customer's total bill than those previously-approved mechanisms. Thus, the level of costs that I&M would be permitted to track under the Settlement Agreement is not unreasonable

when compared to the total I&M electric bill or to costs recognized by other Indiana utilities through trackers. Because I&M's rates will remain low, even when the trackers provided by the Settlement Agreement are taken into account, and the percentage of the bill tracked will remain comparatively small, the adoption of the tracking mechanisms is reasonable and should not adversely affect customers' ability to manage their electric costs. See rebuttal testimony of witness Murray at 18.

A.

Q. Are the rate adjustment mechanisms provided by the Settlement Agreement important to I&M?

- Yes. While the tracking that I&M will implement under the Settlement Agreement is more limited than tracking utilized by other companies, the implementation of these tracking mechanisms is just as important to I&M. The rate adjustment mechanisms provided in the Settlement Agreement should help maintain I&M's financial stability and improve the Company's opportunity to earn its authorized return. As explained in the rebuttal testimony of witness Fetter (at 8-11, 16-19), credit rating agencies view tracking mechanisms favorably. It is important to maintain I&M's credit ratings to permit I&M to access capital markets on a timely basis and on reasonable terms.
- Q. In his testimony, OUCC witness Satchwell suggested that an analysis of the benefits of the AEP Interconnection Agreement would be appropriate. Is this addressed in the Settlement Agreement?
- 22 A. Yes. The Settlement Agreement (p. 5) provides that I&M will work with the OUCC and other interested Parties to analyze the effectiveness and customer

- benefits of the AEP Interconnection Agreement. This work will be done during2009.
- Q. Please discuss the Tracker Participation Payment in the Settlement
 Agreement.

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- Α. The Settlement Agreement provides that I&M will make a lump sum payment in the amount of \$150,000 to the Industrials to offset costs that may be incurred by the industrial customers' participation in the proceedings to administer the trackers approved under the Settlement Agreement. From I&M's perspective, the timely cost recovery provided by these trackers is important and the annual reconciliation process is intended to permit the trackers to be administered in a more efficient manner than could be achieved under a quarterly process. That said. I&M also recognizes that the inclusion of the tracking mechanisms in the Settlement Agreement reflects compromise on the part of the Industrials and that because of the magnitude of their energy use, industrial customers are particularly interested in having an opportunity to scrutinize the adjustments provided by trackers. We also recognize that the current economic conditions have affected all of our customers, particularly industrial customers. I&M recognizes that our industrial customers are also major employers and an important part of Indiana's economy. This is another reason I&M considered the level of support for the Industrials' participation in tracker proceedings to be reasonable as part of the overall settlement package.
- Q. How does the Settlement Agreement resolve the issue regarding nuclear decommissioning expense?

First, it should be kept in mind that this expense does not fall to the bottom line for I&M because I&M simply collects the authorized amounts and transfers them into external trust funds. The funds are held in trust for the eventual decommissioning of the Cook Nuclear Plant and are not available to the Company for any other purpose. Thus, because today's customers are benefiting from the low cost energy provided to them from the Cook Nuclear Plant, it is incumbent for them to pay their fair share of the funds collected for its eventual decommissioning.

Α.

In I&M's case-in-chief, I&M witness Knight presented a study showing that the projected cost of decommissioning for the Cook Nuclear Plant ranges anywhere from \$733 million to \$1.281 billion in 2006 dollars. I&M witness Kiser proposed that the \$18.7 million annual provision for nuclear decommissioning expense recognized in Cause No. 39314 remains appropriate and should be maintained. Kiser Direct at 3-4. In his view, maintaining this level of funding was reasonable given the uncertainties of both future decommissioning costs and the performance of the investment markets.

OUCC witness Catlin provided an analysis which in his view showed that continued funding at the \$18.73 million as proposed by I&M will lead to the further build-up of decommissioning funds that may not be needed. Catlin Direct at 17. Industrials witness Selecky reached the conclusion that since the nuclear operating license for the Cook Nuclear Plant has been extended 20 years, the need for continued contributions to the decommissioning fund is reduced. Selecky Direct at 6. These Parties also challenged the assumptions regarding

inflation rates and the cost contingency reflected in I&M's analysis. Witness Catlin (Schedule TSC-3, p. 1) proposed annual nuclear decommissioning expense of \$11.5 million should be recognized in the ratemaking requirement. Witness Selecky's view was that annual nuclear decommissioning expense should be zero.

In his rebuttal testimony, I&M witness Kiser (p. 2) contended that witness Catlin's approach was overly simplified in that it was based on a single decommissioning scenario, ignoring all other possible sets of circumstances and did not allow for any variation in the rate of return on investments. Witness Kiser explained that given the long time spans and large dollar amounts involved, slight variations in assumptions can result in major misestimations. Kiser Rebuttal at 3. Witness Kiser disagreed with the concerns about his inflation rate assumption raised by the OUCC and Industrials witnesses. In particular, he explained it is important to consider a range of assumptions. Witness Kiser expressed his belief that presenting a range of possible inflation rates gives a better indication of the possible dollar amounts in the resulting decommissioning expense and the possible overall decommissioning costs caused by the variability of individual components such as energy costs and radioactive waste disposal. Kiser Rebuttal at 12.

The Settlement Agreement provides that I&M should be authorized on an Indiana retail jurisdictional basis to collect \$8.1 million annually for the decommissioning of the two units of the Cook Nuclear Plant. This expense level is within the range of estimates presented by the various witnesses who testified on this subject.

From I&M's perspective, the Settlement Agreement reflects compromise that balances the interests of today's customers and those of tomorrow, while recognizing that the annual funding requirement for the Cook Nuclear Plant decommissioning trust should provide sufficient assurance that the plant can be safely decommissioned at the end of its planned useful life.

Α.

- Q. Please discuss the provision in the Settlement Agreement that provides for
 certain language to be included in the Commission's order in this Cause.
- A. In the Settlement Agreement, the Parties have also agreed that the Commission order in this Cause should include certain language necessary to assist I&M in complying with regulations of the Internal Revenue Service regarding qualified nuclear decommissioning trust funds. The Commission order in I&M's last rate case (at 129-130) also incorporated such language for this same purpose.
- Q. Please discuss the other provisions in the Settlement Agreement regarding
 the nuclear decommissioning trust.
 - The Settlement Agreement includes two (2) other provisions related to the nuclear decommissioning trust. These provisions provide relief sought in I&M's case-in-chief that were not challenged in the testimony presented by the other Parties. First, the Settlement Agreement provides that the investment restrictions for the nuclear decommissioning trust funds shall be modified so that they apply to the portfolios as a whole. More specifically, the Settlement Agreement modifies the restrictions so that (a) the quality ranking of the equity portfolio must be B+ or greater; and (b) the fixed income portfolio must have a credit quality of AA or higher, as recommended by I&M witness Kiser. This will provide I&M with

greater diversification opportunities while retaining important safeguards
necessary for the vitality of the trust fund.

A.

Second, the Settlement Agreement provides for the continuation of the flexible funding plan. The flexible funding plan is summarized in witness Kiser Exhibit JSK-2 and discussed in his direct testimony at 36. The flexible funding plan was first approved in Cause No. 38702-FAC33. As explained in witness Kiser's testimony, it was continued in subsequent Commission orders, the most recent being Cause No. 38702-FAC61.

9 Q. Do you have any other comments regarding the nuclear decommissioning10 trust funding?

Yes. In his direct testimony, I&M witness Kiser also indicated that I&M will continue to monitor the funding level and report to the Commission every three years. Kiser Direct, at 33. While the Parties did not expressly provide for this reporting in the Settlement Agreement, it is I&M's intention to continue providing this report to the Commission.

Q. Please discuss the Settlement Agreement provisions regarding I&M's Economic Development Program.

A. I&M witness Moorman Rowe testified in support of a comprehensive Economic Development Program, which would include, among other things, the restoration of an economic development rider, establishment of an economic development grant fund, increased support to local economic development organizations, and research and marketing. Moorman Rowe Direct at 9. Witness Moorman Rowe explained that the Economic Development Program will allow I&M to support

business development opportunities within I&M's service area and benefit state and local economies by enhancing economic activity and creating jobs.

Moorman Rowe Direct at 9.

9.

OUCC witness Catlin accepted less than all of the program costs based on his view that the proposal was not adequately supported by formal research and analysis to determine the specific needs of local, regional and state economic development organizations and what resources are already available. CAC witness Smith opposed the economic development program based on his view that such programs are not "utility service."

In response, South Bend Mayor Stephen J. Luecke submitted testimony explaining the importance of the program from his perspective and recommended that the Commission approve the amount requested by I&M.

In her rebuttal testimony, witness Moorman Rowe explained that thorough research had been conducted and based on her experience, as well as the experience of I&M's two certified economic developers, spending money on more analysis is not reasonably calculated to produce benefits that outweigh the cost of the research.

Ms. Moorman Rowe also provided additional clarification regarding the proposed programs goals and components. Witness Murray disagreed with witness Smith and expressed her view that the test should be whether the economic development program costs are reasonably necessary, appropriate and not excessive. Witness Rowe also explained that the proposed program

components and costs are reasonable investments necessary to revitalize electric utility services within I&M's service area; that financial support for economic development has been the custom and practice of I&M and the enhanced support for existing economic development organizations is a good way to address the need to attract, retain and expand existing industry in I&M's service area. Witnesses Moorman Rowe and Murray (at 40-41) also explained that I&M has been experiencing a decline in industrial customers and growth in other customer segments has fallen to less than 1% annually. From I&M's perspective the expanded economic development support is particularly reasonable in light of the customer decline in I&M's service area. Efforts to reverse this decline are reasonable and necessary because they may maintain, if not improve, the base over which I&M's fixed costs may be spread, which benefits all customers.

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The Settlement Agreement provides that I&M's proposed economic development program will be approved and the revenue requirement used to establish basic rates in this proceeding includes \$564,349 to reflect the Indiana jurisdictional portion of the \$722,000 of expense related to the program. The relevant exhibit in I&M's case-in-chief filing is Exhibit F-4 (O&M Expense Adjustment No. 26).

The inclusion of the economic development program costs is consistent with the policy of the State of Indiana to encourage utilities to support the economic development goals of the State. The Commission has recognized economic development program costs for ratemaking purposes in previous cases.

- 1 Q. Did the Settlement Agreement resolve other issues regarding the rate 2 increase and associated matters?
- 3 As discussed in the supplemental testimony of witness Curry, the Α. Yes. 4 Settlement Agreement contains provisions concerning: Member Load Ratio; 5 Nuclear Regulatory Commission fees; major storm damage expense; pension 6 and Other Post Employment Benefit Expense ("OPEB"); prepaid pension contribution; amortization of New Source Review Settlement, deferred OPEB 7 8 costs and rate case expense; nuclear fuel inventory; and I&M's tariffs, rules and 9 regulations.
- 10 Q. How does the Settlement Agreement address cost-of-service and rate 11 design issues?

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A. As the Commission is aware, the Parties were able to reach an agreement in principle regarding the revenue issues by December 1, 2008 and requested the opportunity to reduce these matters to writing and to further negotiate a resolution of the cost-of-service and rate design issues. The Commission released the Parties from the scheduled evidentiary hearing to permit the Parties to continue negotiations. From the time we left the hearing room on the morning of December 1st to late in the afternoon on December 4th, many hours were spent in negotiations, with all Parties seriously committed to resolving differences, if possible. Ultimately, we were able to bridge the issues and find a compromise acceptable to all Parties regarding the allocation of the revenue increase to and among the customer classes. I&M much appreciates the time invested by all Parties in the final week of negotiations because it permits a comprehensive resolution of this case to be presented to the Commission for its consideration.

The testimony submitted by I&M witness Roush, Industrials witness Phillips and Fort Wayne witness Heid reflected that the Parties these witnesses represent had relatively few but significant disagreements regarding cost-of-service and rate design. These Parties generally accepted I&M's jurisdictional cost-of-service study which utilized a 12 coincident peak ("CP") methodology and its class costof service study which utilized a 6 CP methodology and reflected a 50% subsidy reduction. OUCC witness Swan proposed that the peak and average methodology be utilized for the class cost of service study and accepted a 50% subsidy reduction provided his methodology be utilized. Thus, the evidence submitted by the Parties reflects significant differences between the OUCC and the other Parties who presented testimony on this issue. Because of this difference, the Parties agreed to use a common basis to frame the discussion of potential outcomes rather than attempting to reach agreement regarding the methodology to be used to reach the acceptable result.

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Accordingly, under the Settlement Agreement the agreed revenue requirement should be allocated to and among I&M's customer classes based on I&M's methodology modified to reflect a 25% subsidy reduction and the allocation of certain costs included in the PJM Tracker on an energy basis. The allocation of the rate increase among the customer classes is reflected in Exhibit KDC-S1, included with witness Curry's testimony in support of the Settlement Agreement. Importantly, the reference to I&M's methodology is solely for purposes of explaining the rates produced under the Settlement Agreement. While the Parties agree that the agreed cost allocation yields just and reasonable rates, the Settlement Agreement also provides that no Party, by entering into the

Settlement Agreement, has acquiesced in or waived any position with respect to the appropriate methodology for determining cost-of-service or rate design. The Parties reserve all rights to present evidence and advocate positions with respect to cost of service and rate design issues in all other proceedings, including future I&M rate proceedings.

Α.

Finally, the agreed resolution described above made it unnecessary for the Parties to resolve the issue regarding the use of minimum system study for purposes of this case. The Settlement Agreement provides that at the time of its next general rate proceeding, I&M will perform a minimum system study and provide a copy of the study to the Parties.

Q. Does the Settlement Agreement provide for approval of I&M's tariffs?

12 A. Yes. The Settlement Agreement provides for approval of I&M's tariffs, including
13 rules and regulations, consistent with the resolution of the identified disputes set
14 forth in the Settlement Agreement. These items are discussed in the testimony
15 of witness Curry.

Q. Please discuss the provisions of the Settlement Agreement regarding Alternate Feed Service ("AFS").

AFS is a premium service offered by I&M to customers who seek to enhance the reliability of service to their critical facilities by reserving capacity on a second circuit capable of feeding their load in the event the first circuit is not available.

I&M must consider when planning its operations that the reserved capacity will be dedicated to the AFS customer and thus not be available for use to serve other customers. As such, I&M proposed a tariff to set the charges, terms and

conditions for AFS. The City of Fort Wayne opposed certain aspects of the AFS Rider.

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The Settlement Agreement provides that Fort Wayne agrees to withdraw its opposition to I&M's proposed AFS Tariff in consideration of changes agreed to be made to the proposed tariff. All Parties agree to approval of I&M's proposed AFS Tariff. The five (5) existing AFS services being provided to Fort Wayne will be included in the "grandfathering" proposed in this case until the circuits on which capacity is reserved for the AFS service become capacity deficient. As a result of the "grandfathering," I&M will not charge Fort Wayne a monthly capacity reservation demand charge for AFS until the I&M substation equipment or distribution circuit becomes "capacity deficient" and, as a result, I&M must incur costs to modify or upgrade its common facilities to continue providing the AFS to Fort Wayne. The Settlement Agreement clarifies that "capacity deficient" means the capacity on the substation equipment or distribution circuit serving the customer's AFS ("AFS circuit") is projected, according to good engineering practice, to be insufficient to reliably serve the current and reasonably projected load on the AFS circuit without effecting upgrades or modifications of the AFS circuit within a reasonably foreseeable time period.

The Settlement Agreement also provides that the demand charge proposed by I&M in its case-in-chief will be adjusted to conform to the revenue requirement agreed upon in the Settlement Agreement. Thus, under the Settlement Agreement, the final AFS demand charge is \$2.304 per kW/Kva, a slight reduction from the \$2.333 per kW/Kva as originally filed.

I&M and Fort Wayne also disagreed whether the payments previously made by Fort Wayne to extend AFS facilities to Fort Wayne's sites included only local facilities or also included "system improvements." Without agreeing as to which position is correct, I&M will credit \$52,237.50 (50% of the \$104,475 in dispute) to Fort Wayne's AFS accounts to be used to offset the application of the approved demand charge under the AFS Tariff once the charges become applicable in accordance with the grandfathering agreement described above.

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- 9 Commission's order in Cause No. 43231 pertaining to I&M's depreciation accounting rates.
- 11 A. The Commission's interim order dated June 13, 2007 in Cause No. 43231

 12 established I&M's depreciation accounting rates. These depreciation rates were

 13 reflected in I&M's case-in-chief and no challenge to these rates was raised by the

 14 other Parties. Accordingly, in the Settlement Agreement the Parties expressly

 15 recognized that it is reasonable and appropriate for the Commission to finalize

 16 the interim order in Cause No. 43231 without change.

Q. In your opinion, is the Settlement Agreement in the public interest?

18 A. Yes. As discussed in my testimony and in the testimony of witnesses Soller and
19 Curry, the Settlement Agreement provides a just and reasonable resolution of all
20 matters pending before the Commission in this case. It reflects the significant
21 give and take inherent in serious negotiations among a diverse group of
22 interests. While the Settlement Agreement package is reasonable as a whole,
23 the evidence in support of the Settlement Agreement explains the basis for the

rate increase and other elements of the settlement package so that the Commission may understand how each disputed issue was resolved and determine that the Settlement Agreement, as a whole, is amply supported by the evidence of record.

Additionally, as noted above, public policy favors settlements. This public policy is part of the overall public interest. Hence, in the context of settlement, the public interest appropriately includes consideration of the compromise inherent in the negotiation process, particularly where, as here, the Settlement Agreement results from a rigorous process and presents a balanced and comprehensive resolution of all the issues among all the Parties. Therefore, on behalf of all the Parties, we recommend that the Commission find the Settlement Agreement is reasonable and in the public interest and promptly enter an order approving the Settlement Agreement in its entirety.

- Q. The Settlement Agreement provides that time is of the essence and requests prompt Commission consideration and approval. How important is this provision to the Company?
- A. As recognized in the Settlement Agreement language, a significant motivation for the Company to enter into the Settlement Agreement is the expectation that, if the Commission finds the Settlement Agreement is reasonable and in the public interest, an order authorizing the increase in I&M's rates and charges will be issued promptly by the Commission following such determination. While the Parties appreciate that the Commission has a responsibility to carefully consider the evidence of record to determine whether the Settlement Agreement is in the

public interest, all Parties urge the Commission to do so as soon as reasonably possible.

This is a critical term in the Settlement Agreement from I&M's perspective. I&M has agreed to a rate increase that is substantially less than originally proposed. The Company has also agreed to rate adjustment mechanisms and sharing provisions that differ substantially from I&M's proposal and subject the Company to increased risk.

If the Parties had proceeded to litigation, the post hearing briefing process could have extended into March 2009 or beyond. Under this schedule, a decision was not expected until late Spring at the earliest and all Parties faced the risk and delay associated with possible petitions for rehearing or reconsideration or appeal. Commission approval of the Settlement Agreement by January 31, 2009 will permit the Company to place new rates into effect much sooner. In light of the challenging economic conditions, particularly the matters addressed in the rebuttal testimony of witnesses Hawkins, Avera and Fetter, the opportunity to place new rates and tracking mechanisms into effect soon is extremely important to the Company and its continued stability.

Q. Does this conclude your prepared testimony?

19 A. Yes.

VERIFICATION

I, Marc E. Lewis, Vice President of External Relations of Indiana Michigan Power Company, affirm under penalties of perjury that the foregoing representations are true and correct to the best of my knowledge, information and belief.

Dated: December 10, 2008.

Marc E/ Lewis

INDIANA MICHIGAN POWER COMPANY CAUSE NO. 43306 VERIFIED SUPPLEMENTAL TESTIMONY IN SUPPORT OF SETTLEMENT OF KENT D. CURRY

VERIFIED SUPPLEMENTAL TESTIMONY IN SUPPORT OF SETTLEMENT OF KENT D. CURRY ON BEHALF OF INDIANA MICHIGAN POWER COMPANY

1	Q.	Please state your name and business address.
2	A.	My name is Kent D. Curry. My business address is One Summit Square, P.O. Box
3		60, Fort Wayne, Indiana 46801.
4	Q.	By whom are you employed and in what capacity?
5	A.	I am employed by Indiana Michigan Power Company (I&M or Company) as its
6		Director of Regulatory Services.
7	Q.	Are you the same Kent D. Curry who previously filed direct and rebuttal
8		testimony in this proceeding?
9	Α.	Yes, I am.
10	Q.	What is the purpose of your supplemental testimony in this proceeding?
11	A.	Together with the supplemental testimony presented by witnesses Soller and
12		Lewis, the purpose of my testimony is to support the Stipulation and Settlement
13		Agreement (Settlement Agreement) filed in this proceeding by all Parties. My
14		testimony focuses on the trackers and agreed upon adjustments to the revenue
15		requirement and attempts to provide a roadmap to assist the Commission in its
16		understanding of how the Settlement Agreement relates to the accounting
17		exhibits in I&M's case-in-chief.
18	Q.	On whose behalf are you testifying?
19	A.	I am testifying on behalf of I&M. While the Parties have reviewed and had an
20		opportunity to comment on the testimony I am providing prior to its filing, I note

that the other Parties may not agree with all opinions and explanations contained in the testimony. My testimony does not change the substance of the Settlement Agreement and I am authorized by all Parties to inform the Commission that all Parties believe that: (a) the Settlement Agreement as a whole produces fair and reasonable rates; (b) approval of the Settlement Agreement is in the public interest; and all Parties (c) strongly encourage the Commission, after considering the evidence in support of the Settlement Agreement, to find the Settlement Agreement to be reasonable and in the public interest and promptly enter an order approving the Settlement Agreement in its entirety.

Q. Are you sponsoring any exhibits?

11 A. Yes. Together with witnesses Soller and Lewis, I sponsor Joint Exhibit 1, which
12 is a copy of the Settlement Agreement. Joint Exhibit 1, includes Exhibit A to the
13 Settlement Agreement, which summarizes the overall rate increase.

I sponsor Exhibit KDC-S1, which shows the allocation of the agreed upon rate increase to and among the customer classes. I also sponsor Exhibit KDC-S2, which summarizes by pro forma adjustment the Company's net electric operating income (NEOI) in its filing compared to the agreed upon amount reflected in the Settlement Agreement and Exhibit KDC-S3, which shows the capital structure and cost rates reflected in the Settlement Agreement.

- 20 Q. How did the Parties arrive at the agreement regarding the revenue requirement adjustments reflected in the Settlement Agreement?
- A. As reflected in the testimony of witness Lewis, the Parties discussed each of the disputed adjustments, reviewed relevant data and negotiated a meaningful

1	compromise as part of an overall settlement package. The concessions reflected
2	in the Settlement Agreement increased I&M's adjusted pre-tax operating income
3	(and thus reduced required rate relief) by more than \$43 million and increased its
4	(after-tax) NEOI by over \$26 million (see Exhibit KDC-S2).

- 5 Q. Do you have an exhibit that shows the capital structure and appropriate cost rates reflected in the Settlement Agreement?
- 7 A. Yes. This information is set forth in Exhibit KDC-S3.

Α.

- 8 Q. How does the Settlement Agreement address I&M's proposed PJM
 9 Tracker?
 - In its case-in-chief, I&M proposed to implement a PJM Tracker for all PJM costs.

 No PJM costs were embedded in the basic rates in I&M's original proposal. The PJM Tracker was proposed because these costs are significant, volatile and outside the control of the Company. The OUCC and Industrials challenged various aspects of I&M's proposal. For example, the OUCC proposed that certain PJM costs should be embedded in basic rates and others tracked and proposed that certain PJM costs should be allocated on an energy basis. The Industrials opposed tracking of PJM costs. On rebuttal, I&M noted that the Commission has authorized other Indiana utilities to recover their RTO costs in a timely manner through rate adjustment mechanisms.

In the Settlement Agreement, the Parties agreed that the revenue requirement used to establish the basic rates agreed to in the Settlement Agreement includes I&M's forecasted administrative costs related to I&M's membership in PJM. The Settlement Agreement provides that I&M should be authorized to establish a

1 PJM Tracker to track costs related to its membership in PJM, including the 2 variance from the forecasted administrative costs reflected in basic rates and the 3 cost of PJM Regional Transmission Expansion Plan (RTEP) projects. 4 As also explained in the supplemental testimony of witness Lewis, I&M will offset 5 transmission congestion costs with FTR revenues before allocating any FTR 6 revenues to OSS on an annual basis. Transmission congestion costs for 7 jurisdictional customers and FTR revenues to cover those expenses will be 8 identified in the PJM Tracker while transmission congestion costs related to OSS 9 and any net LSE FTR revenues will be included in the OSS Margins sharing 10 mechanism. 11 In the PJM Tracker, I&M will use actual energy consumption data to allocate 12 energy-related PJM costs among the retail customer classes. The following PJM 13 charges will be tracked and allocated among the customer classes on an energy 14 basis: 15 Net Operating Reserve 16 **Net Synchronous Condensing** 17 Net Regulation Service 18 **Meter Corrections** 19 **Emergency Purchase** 20 **Inadvertent Meter Reserve** 21 Day-Ahead Scheduling Reserve Market 22 **Net Spinning** 23 **Net Transmission Line Loss** 24 All other current PJM charges, including net blackstart, net reactive supply, 25 administrative fees and transmission enhancement charges, will be tracked and

allocated among the customer classes on a demand basis.

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The initial tracker factor will be set at \$39.122 million. Thus, if the Commission approves the Settlement Agreement, I&M will file compliance tariffs reflecting this initial tracker factor. I&M will subsequently file a petition and supporting testimony and exhibits for approval to implement the annual adjustment to the PJM Tracker. In the annual PJM adjustment, the initial tracker factor will be adjusted to reflect costs above and below the amount included in the revenue requirement, a forecast of other PJM costs during the period in which the factor will be in effect, and a reconciliation of historic costs and recoveries.

In each annual PJM Tracker proceeding, I&M will identify any new PJM charge or material modification of an existing PJM charge (modified PJM charge) that I&M seeks approval from the Commission to include in the PJM Tracker and any anticipated new or modified PJM charge of which I&M is aware. I&M will present testimony explaining the nature of any new or modified PJM charge and a proposed cost allocation. I&M will also identify any PJM charge discontinued by PJM.

I&M's annual PJM Tracker filing will also include a summary of I&M-owned and non-I&M-owned PJM RTEP project costs. The Settlement Agreement provides I&M will maintain its records such that I&M-owned PJM RTEP project costs recognized in the PJM Tracker may be separately identified. I&M will retain such records until a final order is entered in I&M's next general rate proceeding.

I&M does not currently have any such I&M-owned RTEP projects. The provisions in the Settlement Agreement will permit proper tracking of any such projects should I&M have I&M-owned RTEP projects in the future.

1 Q. Please discuss the Environmental Compliance Tracker.

A. In its case-in-chief I&M proposed to track net emission allowance costs and consumables via an Environmental Compliance Tracker. Under the Settlement Agreement, the Environmental Compliance Tracker shall be approved for purposes of tracking only net emission allowances. The Commission has authorized other Indiana utilities to track emission allowances. Thus, the Settlement Agreement is consistent with other Commission decisions.

The Settlement Agreement provides that the initial factor under the tracker will be set to recover \$8.5 million. This amount approximately reflects the test year expense shown on I&M Exhibit F-4 (O&M Expense Adjustment No. 7). If the Commission approves the Settlement Agreement, I&M will file compliance tariffs reflecting this initial tracker recovery. I&M will subsequently file a petition and supporting testimony and exhibits for approval to implement the annual adjustment to the Environmental Compliance Tracker. In the annual proceeding, the initial factor will be reconciled and a new factor will be proposed based upon a forecast of net emission allowance costs during the period that the factor will be in effect.

While the Settlement Agreement does not include the costs of consumables in the Environmental Compliance Tracker, the Parties agree that I&M may request timely cost recovery via a rate adjustment mechanism of consumables and other ratemaking relief pursuant to the Indiana statutes and Commission rule concerning qualified pollution control property, clean coal technology and clean coal and energy projects.

As noted in the rebuttal testimony of I&M witness McCullough (at 8-9), I&M currently plans to file a petition concerning its activated carbon injection (ACI) systems at Rockport and the selective non-catalytic reduction (SNCR) systems at Tanners Creek. This is consistent with the testimony of OUCC witness Pruett (at 12-17). While the OUCC and Intervenors may not contest I&M's right to file such requests, the Settlement Agreement does not otherwise restrict the positions the OUCC and Intervenors may take with regard to the relief sought by I&M in any such proceeding.

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The Settlement Agreement provides for annual adjustment of the OSS Margins sharing mechanism, PJM Tracker, and Environmental Compliance Tracker. When will these annual proceedings be initiated?

The Settlement Agreement reflects the Parties' consensus that annual tracker proceedings will be more efficient than quarterly or semi-annual proceedings. As reflected in the testimony of OUCC witness Satchwell (p. 23) and my rebuttal testimony, the OUCC and I&M have considered the use of a calendar year projection period and 12-month reconciliation period ending June 30 with each of the tracker filings to be filed on or about August 30 each year. Recognizing that the actual accounting information for the 12 months ended June 30 would not become available until mid-July, this schedule would provide I&M with approximately six weeks to prepare its filing. This schedule was intended to provide appropriate time for review of I&M's filings and implementation of the new tracker factors on or about January 1 of the following year. In order that I&M is not preparing three tracker filings simultaneously, and the Commission and the OUCC are not reviewing those filings concurrently; I would suggest that I&M file

the OSS and PJM Trackers at the same time, and that the Environmental
Compliance Tracker be filed concurrent with one of I&M's FAC filings.

A.

The actual timing of the initial tracker reconciliation proceedings may be dependent on the order in this case and the effective date of the new tariffs. Thus, the schedule contemplated above may need to be adjusted to better reflect the date of the Commission's decision in this case and the implementation of the initial tracker factors. I&M commits to working with the Commission and the Parties in this regard. In addition, I&M will work with the Parties to develop templates for schedules and workpapers for these proceedings.

10 Q. Please discuss the Demand Side Management/Energy Efficiency (DSM/EE) 11 Tracker.

The Settlement Agreement provides that the DSM/EE Tracker should be approved for purposes of tracking certain costs related to DSM/EE programs. The initial factor under the DSM/EE Tracker will be set at zero to reflect the OUCC's recommendation that \$2.537 million be included in the revenue requirement used to establish basic rates to recognize the cost of the initial programs. The Settlement Agreement identifies the following initial programs: energy education; tariff education; low income weatherization; residential and small commercial compact fluorescent lighting; home energy fitness; commercial and industrial lighting; commercial and industrial motors; and commercial and industrial standard offer.

The Settlement Agreement also provides that during the 45 days following execution of the Agreement, I&M will meet with any interested Party to discuss

the initial programs and receive input regarding design and roll-out. This provision recognizes that the Company welcomes input from the Parties on the initial programs but also reflects the importance of I&M being in a position to proceed with the programs in a timely manner following a Commission decision regarding the Settlement Agreement.

In the event that I&M's annual costs for the initial DSM/EE programs are less than the \$2.537 million reflected in the revenue requirement, the difference will be reconciled at the time a new factor is authorized in accordance with the DSM/EE collaborative. Because this provision concerns an annual expense embedded in basic rates, a full 12-month period following the implementation of new rates may need to elapse before the difference, if any, can be identified. I&M commits to working with the Parties and the Commission to implement this provision, particularly if a new factor resulting from the DSM/EE collaborative is sought before the 12-month period elapses.

The Settlement Agreement acknowledges that the OUCC and I&M have been engaged in a collaborative effort regarding DSM/EE. The Settlement Agreement provides that the collaboration will continue with the OUCC and any other Party. Also, the Commission (or its designated representative) is invited to participate in the collaborative. The DSM/EE collaborative will consider new or revised programs developed in accordance with the Market Potential Study currently being performed and I&M will be authorized to track via the DSM/EE Tracker the costs of such new or revised programs in the aggregate greater than the \$2.537 million embedded in basic rates, subject to Commission approval.

The Parties submitted testimony contesting I&M's proposal regarding lost revenues and shared savings incentive. As noted above, the initial tracker factor is set at zero. In other words, the initial tracker will not include recovery for lost revenues or shared savings incentives. The Settlement Agreement provides that lost revenues and any incentives, as well as the design of the tracker and the nature of programs, will be addressed in the collaborative and presented to the Commission for review and approval.

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The testimony submitted by the Parties contested the allocation of DSM/EE costs. Under the Settlement Agreement, program costs included in the revenue requirement used to establish basic rates will be allocated among all customer classes, including industrial customers. With the exception of a direct load control program, additional DSM/EE costs included in the DSM/EE Tracker or otherwise recognized for ratemaking purposes will not be allocated to industrial customers. In the event a direct load control program is proposed, the cost allocation for such program may be presented to the Commission for decision. If after four years from the date of a Final Order in this Cause, a DSM/EE program is proposed for industrial classes, allocation of the costs for such program to the industrial classes may also be proposed in a proceeding where approval of such program is sought.

- 20 Q. How the Settlement Agreement address I&M's Reliability does **Enhancement Tracker proposal?**
- 22 I&M considered the Reliability Enhancement Tracker to be an innovative and Α. appropriate way to address certain challenges, such as aging infrastructure and 23

workforce and the need to better align reliability with modern technology. The other Parties had significant concerns about departing from the traditional regulatory paradigm for reflecting the costs of the projects in the revenue requirement. In her rebuttal testimony, witness Murray provided additional testimony explaining why I&M continued to believe the Reliability Enhancement Tracker is an important and appropriate ratemaking tool.

As part of the give and take of the negotiation process, I&M agreed that the Settlement Agreement will not establish a Reliability Enhancement Tracker for purposes of tracking certain incremental expenses related to reliability enhancement projects. Instead, to provide support for projects, such as those set forth on OUCC witness Catlin Exhibit TSC-20, additional operation and maintenance costs totaling \$7.542 million are reflected in the revenue requirement used to establish basic rates. The projects in witness Catlin's schedule include costs associated with the workforce planning for the Cook Plant, enhanced vegetation management for distribution and transmission facilities and other measures. The projects shown in witness Catlin Exhibit TSC-20 are a small subset of the projects proposed in my Exhibit KDC-4.

From I&M's perspective, the compromise reflected in the Settlement Agreement is an important part of the overall package because it will support I&M's ongoing ability to provide the reliable service our customers appreciate. Additionally, the language reflected in this Settlement Agreement recognizes that I&M should have some flexibility to modify the referenced operation and maintenance projects going forward and balances this need with the other Parties' interest in

understanding I&M's plans and activities. Thus, for four years, I&M will provide an annual report to the OUCC and the Commission regarding the enhanced operation and maintenance activities, including the actual project results and any changes in project plans from those identified on witness Catlin Exhibit TSC-20 (unless previously reported). The Parties expect this annual report to be provided by March 31, each year, beginning in 2010.

Α.

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7 Q. Please discuss the resolution of the issue regarding Member Load Ratio.

The revenue requirement used to establish basic rates in this proceeding reflects the use of Member Load Ratio (MLR) set at 0.19273. In addition, this agreed-upon MLR is used to establish the initial factors for the OSS Margins sharing mechanism and PJM Tracker. The initial tracker factors will be reconciled using the actual monthly MLR established under the AEP Interconnection Agreement and subsequent tracker factors will be established using a projected MLR for the forecast period and the actual MLR for the reconciled months. The use of the OUCC's proposed MLR in this case will not be used as a precedent by any party to support the use of a five-year averaging methodology in any future proceeding.

Q. Please reconcile the use of the agreed upon MLR with I&M's case-in-chief filing.

For the MLR-affected items included in basic rates, the adopted MLR has the effect of increasing I&M's adjusted pre-tax operating income (and thus reducing required rate relief) by approximately \$9 million and increasing its (after-tax) NEOI by approximately \$5.5 million (Exhibit KDC-S2).

- Q. Please discuss the Settlement Agreement provisions regarding Nuclear
 Regulatory Commission Fees.
- 3 A. OUCC witness Catlin proposed that I&M's proposed expense for Nuclear 4 Regulatory Commission fees be reduced to reflect more recent information 5 regarding this expense. This adjustment was accepted in my rebuttal testimony 6 and is incorporated into the Settlement Agreement. Thus, the Settlement 7 Agreement reflects that I&M's expense for Nuclear Regulatory Commission fees 8 is reduced by \$376,000 for purposes of the revenue requirement used to 9 establish basic rates in this proceeding. The relevant exhibit in I&M's case-in-10 chief filing is Exhibit F-4 (O&M Expense Adjustment No. 22).

11 Q. How does the Settlement Agreement resolve the dispute regarding major 12 storm damage expense?

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In its case-in-chief I&M provided evidence concerning its test year level of major storm expense and the need to make an appropriate adjustment to the test year level to more accurately represent the normalized level of expense in this area. I&M proposed to use a three-year average for its adjustment consistent with the methodology used in I&M's last rate case. OUCC witness Catlin agreed that major storm expense should be normalized but noted that the three-year average used by I&M included the significant costs associated with a major ice storm in the Muncie area in 2005. Witness Catlin proposed to exclude this major storm from the normalization calculation. To normalize major storm expense, OUCC witness Catlin used a five-year average that excluded 2005. On rebuttal, I&M witness Boyd testified that given the importance of timely restoration of service following a storm event, I&M should be permitted to fully recognize its storm

restoration costs. Witness Boyd disagreed with Mr. Catlin's recommended approach, explaining that the methodology Mr. Catlin proposed would exclude the 'high cost' year for ratemaking purposes, which is not representative of I&M's true restoration costs for major storms. Boyd Rebuttal at 14. Major storms are random and unpredictable events that can vary in size and significance as well as the impact they have on I&M's Distribution and Transmission systems. See Boyd Rebuttal at 12-13. I&M explained that its proposal to use the three year normalization period for major storm expense is consistent with the approach used in I&M's last rate case, Cause No. 39314, and explained that the use of a consistent normalization methodology is reasonable.

Thus, while I&M and the OUCC agreed that major storm expense should be normalized we disagreed regarding the methodology to be used for this purpose. The Settlement Agreement accepts the OUCC's proposal of a five-year average, but recognizes I&M's position that 2005 should be included in the five-year period. Therefore, the Settlement Agreement provides that major storm damage expense included in the revenue requirement for basic rates is based on a five-year average. Accordingly, the revenue requirement used to establish basic rates in this proceeding includes an adjustment to I&M's test year operating results for distribution service storm damage in the amount of \$4.75 million and an adjustment to I&M's test year operating results for transmission services storm damage in the amount of \$20,000. The relevant exhibit in I&M's case-in-chief is Exhibit F-4 (O&M Expense Adjustment Nos. 11 and 12).

- Q. Please discuss the Settlement Agreement provisions regarding Pension
 and Other Post Employment Benefit (OPEB) Expense.
- 3 Α. The OUCC's testimony reflected a May 2008 actuarial report estimate of pension and OPEB expense. This information was not available at the time the Company 4 prefiled its case in chief. As explained in witness Catlin's testimony, the 2008 5 actuarial report reflects increased pension cost and slightly reduced OPEB cost. 6 7 This adjustment was accepted in my rebuttal testimony and is incorporated into 8 the Settlement Agreement. Accordingly, the Settlement Agreement provides that 9 the revenue requirement used to establish basic rates includes an additional 10 \$906,000 of pension and OPEB expense, as reflected in the OUCC testimony 11 and I&M rebuttal testimony. The relevant exhibit in I&M's case-in-chief filing is 12 Exhibit F-4 (O&M Expense Adjustment No. 20).
 - Q. How does the Settlement Agreement address the prepayment I&M made to the employees' pension fund?

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A. I&M's case-in-chief includes in rate base the prepayment balance of the contribution to the employees' pension fund pre-paid by I&M. The Industrials and the OUCC opposed this treatment. On rebuttal, I&M presented testimony in response to the issues raised by these other Parties. Among other things, witness McCoy (at 5) testified that the pension contribution was not "required" but was made to maintain a well-managed pension plan. Witness McCoy (at 7) also explained the difference associated with accrued pension cost based on accrual accounting in accordance with FAS 87, the method used in I&M's last rate order, and the funding requirements under ERISA (a method sometimes used for ratemaking purposes by other utilities). Witness McCoy also presented his view

that the inclusion of the prepaid pension asset in rate base is necessary to provide the Company the opportunity to recover the cost of capital for the investor funds advanced to make the prepayment. He explained that the prepayment lowers both the current and future pension cost. McCoy Rebuttal at 10. In his view customers should not receive the benefit of the prepayment without compensating I&M for the cost incurred to provide the benefit.

The Settlement Agreement reflects a negotiated compromise on this issue. Under the Settlement Agreement, the contribution to the employees' pension fund pre-paid by I&M is not included in I&M's rate base in this case. Instead, the contribution to the employees' pension fund pre-paid by I&M will earn the lower test year long term debt carrying cost rate of 5.98%. This increases I&M's revenue requirement for basic rates by \$2.894 million for the long term debt carrying cost. The relevant exhibit in I&M's case-in-chief filing is Exhibit F-5 (including Rate Base Adjustment No. 10).

- Q. Please explain the Settlement Agreement provisions regarding the amortization of New Source Review (NSR) Settlement costs, deferred OPEB costs and rate case expense.
- A. The OUCC contested the inclusion of certain costs associated with the New Source Review (NSR) Consent Decree. In I&M's view it is appropriate to recognize the costs of the negotiated compromise reflected in the NSR settlement agreement. It is my understanding that other Indiana utilities with similar consent decrees have had such costs recognized for ratemaking purposes.

As part of the overall settlement package, the Parties agreed that the revenue requirement used to establish basic rates includes the Indiana jurisdictional portion of NSR-related expenses for legal fees and mobile source reduction projects, which amount to \$4,302,112 (total Company), to be amortized over three years. Based on the jurisdictional allocation factor of 0.654519, the Indiana retail jurisdictional costs are \$2,815,814 and the amortization results in an additional \$938,604 in the annual revenue requirement. This amount is substantially less than the \$3,834,000 (total Company) reflected in I&M's case-inchief. The relevant exhibit in I&M's case-in-chief filling is Exhibit F-4 (O&M Expense Adjustment No. 6).

The Settlement Agreement also provides that the revenue requirement used to establish basic rates includes I&M's OPEB costs deferred pursuant to the Commission's order in Cause No. 39314 and rate case expense amortized over a three-year period. The relevant exhibit in I&M's case-in-chief filing is Exhibit F-4 (O&M Expense Adjustment Nos. 21 and 22, respectively).

I&M will submit to the Commission Staff, as a compliance filing, tariff sheets reflecting the removal of the NSR expense, as well as the three-year amortizations of OPEB expense and rate case expense, from I&M's basic rates after the expenses have been fully amortized unless new rates have already been approved reflecting the removal or subsequent adjustment of the amortizations.

Q. Please discuss the provisions of the Settlement Agreement concerning Nuclear Fuel Inventory.

1 Α. As explained in the rebuttal testimony of witness Hawkins (at 6), I&M currently 2 owns \$50.153 million of nuclear fuel inventory used at the Cook Nuclear Plant 3 (non-leased nuclear fuel), which amount was removed by adjustment from I&M's 4 rate base for purposes of filing I&M's case-in chief in anticipation that I&M would 5 be able to lease all of its nuclear fuel. Due to exigent market conditions this 6 inventory balance has not been placed under lease. Therefore, this rate base 7 adjustment is no longer fixed, known and measurable. Accordingly, the 8 Settlement Agreement includes the non-leased nuclear fuel in I&M's rate base in 9 this case. The relevant exhibit in I&M's case-in-chief filing is Exhibit F-5 (Rate 10 Base Adjustment No. 9).

I&M will continue to pursue opportunities to lease the remaining portion of its nuclear fuel inventory. I&M will report annually to the OUCC on I&M's efforts and to the Commission upon request. In the event I&M succeeds in leasing the remaining portion, I&M will submit tariff sheets reflecting the removal of the nuclear fuel inventory from rate base to the Commission Staff as a compliance filing.

17 Q. Does the Settlement Agreement provide for approval of I&M's tariffs?

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- 18 A. Yes. The Settlement Agreement provides for approval of I&M's tariffs, including 19 rules and regulations, consistent with the resolution of the identified disputes set 20 forth in the Settlement Agreement.
- Q. Please discuss the provisions of the Settlement Agreement relating to
 Demand Response.

A. I&M will revise its tariffs to reflect the Commission's finding in Cause No. 43566
upon issuance of a final order in such investigation. Pending a decision in Cause
No. 43566, customers seeking to participate in demand response programs will

do so only through programs reviewed and approved by the Commission.

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- Please discuss the provisions of the Settlement Agreement relating to
 Reporting for the Economic Development Rider and Experimental RealTime Pricing Tariff.
- A. I&M will report annually to the Commission and the Parties: (a) the number of customers that have chosen the Economic Development rate and their aggregate cumulative load; and (b) the estimated customer savings realized under the Experimental Real-Time Pricing Tariff and the estimated impact on I&M's peak demands, provided that the confidential information associated with both reports is exempted by the Commission from public disclosure and received by each Party pursuant to a reasonable non-disclosure agreement.
 - Q. Please discuss the provisions of the Settlement Agreement relating to Terms and Conditions of Service, Extension of Service, Section 14(d).
- 17 A. I&M proposed to add paragraph (d) to Section 14 of its terms and conditions of
 18 service. Section 14 applies to extension of service. The Settlement Agreement
 19 expanded the revisions to Section 14 in response to concerns about this new
 20 tariff language raised in the OUCC's testimony. The Settlement Agreement
 21 provides that Section 14(d) of I&M's terms and conditions of service will be
 22 approved as follows:

If the Company has reason to question the financial stability of the customer and/or the life of the operation is uncertain or temporary in nature, such as construction projects, oil and gas well drilling, sawmills and mining operations, the customer shall pay a contribution in aid of construction, consisting of the estimated labor cost to install and remove the facilities required plus the cost of unsalvageable material, before the facilities are installed. In making determinations under this provision, I&M will consider relevant information such as financial statements, annual reports, and other information provided by the customer. Should a dispute arise concerning the application of this provision, either the Company or the customer may submit such dispute to the Commission for investigation and determination as to the conditions under which such extension shall be made.

To provide for regulatory oversight the Settlement Agreement also provides that, if I&M communicates to a customer that a contribution in aid of construction under Section 14(d) is necessary, I&M will copy the Commission and the OUCC, or their respective designee, on the communication to the customer.

- Q. Please discuss the provisions of the Settlement Agreement relating to Miscellaneous Service Charges.
- A. The OUCC proposed that increases to I&M's miscellaneous service charges should be limited to no more than a 25% increase over the current charges as shown in witness Swan Schedule DES-9. In its rebuttal testimony, I&M proposed that the reduced charges proposed by the OUCC be implemented for the first year that the new rates are in effect. Thereafter, I&M proposed that in each of the subsequent three (3) years, the customer charges will be increased by 1/3 of the difference between the full cost-based charges and the first year charge, such that at the beginning of the fourth year after new rates have been put into effect (approximately 2012), the charges will reflect full 2007 costs. The Parties accepted this phase-in plan in the Settlement Agreement. As a result, the

schedule of miscellaneous service charges shall be as set forth in witness Roush
Exhibit DMR-R4.

Q. Please discuss the provisions of the Settlement Agreement relating to
 Tariffs C.S.-IRP2, ECS and EPCS.

A.

As explained in the Settlement Agreement, the Industrials challenged the 200 MVA limitation on the availability of Tariff C.S.-IRP2. Through the rebuttal testimony of I&M witness Roush, I&M explained that limitations on the amount of interruptible service available have been a part of I&M's tariffs for decades so as to balance the provision of a rate discount to an interruptible customer today with the future benefit of deferring the need for constructing additional generating capacity. I&M explained that the increase in the availability of interruptible service from 135 MVA to 200 MVA of customer load under contract represents a 48% increase in the amount of interruptible service offered to I&M's customers. As reflected by the Settlement Agreement, the Parties agreed to approval of the increase in the availability of interruptible service from 135 MVA to 235 MVA of customer interruptible load under contract. This is a 100 MVA increase over the current level.

Industrial witness Dauphinais also challenged certain aspects of the pricing and terms for Tariff C.S.-IRP2 and Rider ECS. I&M also explained that, in its view, it is not appropriate to institute an asymmetrical relationship where customers pay for electric service based upon average embedded costs but are paid for demand response based upon market value. In the Settlement Agreement, the Parties agreed that the minimum interruption requirement for mandatory curtailments

under Tariff C.S.-IRP2 shall be the minimum required under the PJM Emergency program for capacity. The Parties also agreed that the minimum compensation under Tariff C.S.-IRP2 shall be 80% of the applicable PJM Reliability Pricing Model (RPM) clearing price and the curtailment credit under Rider ECS shall be more like the credit provided under Rider EPCS. Thus, the curtailment credit under Rider ECS shall be the greater of the following: (a) 80 percent of the AEP East Load Zone Real-Time Locational Marginal Price (LMP) established by PJM (including congestion and marginal losses); (b) the amount quoted by I&M to the customer; or (c) the Minimum Price as specified by the customer provided that minimum price does not exceed \$500 per MWh.

I&M has been submitting a monthly confidential Tariff CS-IRP interruption report to the Commission and OUCC. In the Settlement Agreement, the Parties provide that this confidential report will be continued on a quarterly basis and expanded to include Tariff C.S.-IRP2 and Riders ECS and EPCS.

Finally, the Industrials also proposed to eliminate the testing requirement within Riders ECS and EPCS and Tariff C.S.-IRP2. On rebuttal, I&M witness Roush explained that the testing provision ensures that there are no problems with either the agreed upon notification process or the customer's plan of action to interrupt when a request is received. The Parties agree that I&M may reserve the right to verify the customer's ability to interrupt or curtail service under Tariff C.S.-IRP2 and Riders ECS and EPCS provided that the verification process will stop one step short of actual physical interruption or curtailment.

- 1 Q. Does the Settlement Agreement fix a base cost of fuel for I&M's Fuel 2 Adjustment Charge (FAC) Proceedings?
- 3 Yes. The Parties agreed that for purposes of I&M's FAC proceedings, I&M's A. 4 base cost of fuel shall be \$0.011786 per kWh. The Parties further agreed that 5 the procedures required by the Commission's generic order in Cause No. 41363 6 shall continue to be waived, unless atypical conditions arise in accordance with 7 my direct testimony. For purposes of this provision, atypical conditions shall be 8 defined as a monthly average actual cost of retained cash purchases (excluding 9 AEG and OVEC committed purchases) exceeding the AEP System's highest 10 average monthly on-system fuel cost and a volume of retained cash purchases 11 that exceed 2% of I&M's net energy requirements. The Settlement Agreement 12 does not preclude parties in I&M's fuel cost proceedings from questioning the 13 reasonableness of purchased power transactions.
- Q. Please explain how the rate increase will be implemented if the
 Commission approves the Settlement Agreement.
- A. The Settlement Agreement requests the Commission approve the Settlement
 Agreement by January 31, 2009. Upon Commission approval and consistent
 with established Commission practice, I&M will submit its new Tariff to the
 Commission Staff for approval so that the new rates may be placed into effect as
 soon as possible following the entry of a Commission order.

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The Settlement Agreement also provides that I&M shall be authorized to place into effect rates in accordance with the terms of this Agreement for bills rendered on and after the effective date of the order approving this Agreement. As

discussed with the other Parties, I&M will implement the new rates in the same
way that I&M has implemented past rate increases by prorating initial bills for
service following the effective date to reflect the number of days associated with
the new rates and the number of days associated with the existing rates.

- 5 Q. Does this conclude your prepared supplemental testimony?
- 6 A. Yes.

VERIFICATION

I, Kent D. Curry, Director of Regulatory Services for Indiana Michigan Power Company, affirm under penalties of perjury that the foregoing representations are true and correct to the best of my knowledge, information and belief.

Date: 12/9/08

Kent D. Curry

Indiana Michigan Power Company Total Settlement Revenues - 25% Subsidy Reduction Twelve Months Ended September 30, 2007

<u>Class</u> (1)	Current Revenue (2)	Base Rate Increase (3)	Proposed <u>Revenue</u> (4)=(2)+(3)	DSM/EE Program Cost Rider (5)	Environmental Compliance <u>Cost Rider</u> (6)	Off-System Sales Margin <u>Sharing Rider</u> (7)	PJM Cost Rider (8)	Total Proposed <u>Revenue</u> (9)=(4)+(5)+(6) +(7)+(8)	Total Proposed <u>Increase</u> (10)=(9)-(2)	Proposed <u>Increase %</u> (11)=(10)/(2)
RS	\$340,677,463	\$14,768,332	\$355,445,795	\$0	\$2,906,784	(\$8,517,888)	\$13,415,553	\$363,250,244	\$22,572,780	6.63%
SGS	\$24,859,125	\$1,185	\$24,860,310	\$0	\$163,587	(\$479,639)	\$754,726	\$25,298,984	\$439,859	1.77%
MGS/LGS	\$277,901,248	\$4,091,792	\$281,993,040	\$0	\$2,655,247	(\$7,822,302)	\$12,225,510	\$289,051,496	\$11,150,248	4.01%
IP	\$182,538,543	\$1,751,012	\$184,289,555	\$0	\$2,311,525	(\$6,857,908)	\$10,603,115	\$190,346,287	\$7,807,744	4.28%
MS	\$3,522,055	(\$46,916)	\$3,475,139	\$0	\$30,170	(\$89,059)	\$138,741	\$3,554,992	\$32,937	0.94%
WSS	\$6,998,139	\$55,505	\$7,053,644	\$0	\$89,753	(\$266,877)	\$411,255	\$7,287,775	\$289,636	4.14%
IS	\$42,943	(\$1,151)	\$41,792	\$0	\$315	(\$937)	\$1,442	\$42,612	(\$331)	-0.77%
EHG	\$1,071,505	\$43,835	\$1,115,340	\$0	\$8,922	(\$26,011)	\$41,280	\$1,139,531	\$68,027	6.35%
EHS	\$776,319	\$17,495	\$793,814	\$0	\$6,505	(\$19,072)	\$30,010	\$811,257	\$34,938	4.50%
OL	\$5,409,556	\$269,450	\$5,679,006		\$26,135	(\$78,881)	\$118,798	\$5,745,058	\$335,502	6.20%
SL	\$4,381,818	(\$71,935)	\$4,309,883	\$0	\$37,991	(\$114,603)	\$172,754	\$4,406,026	\$24,208	0.55%
Subtotal	\$848,178,713	\$20,878,605	\$869,057,318	\$0	\$8,236,932	(\$24,273,175)	\$37,913,186	\$890,934,261	\$42,755,548	5.04%
Interruptible Misc Service Revenues	\$59,762,995 \$1,819,331		\$59,060,259 \$3,243,463	\$0	\$263,522	(\$781,825)	\$1,208,792	\$59,750,747 \$3,243,463	(\$12,248) \$1,424,132	-0.02% 78.28%
Subtotal - Rate Design	\$909,761,039	\$21,600,001	\$931,361,040	\$0	\$8,500,454	(\$25,055,000)	\$39,121,977	\$953,928,472	\$44,167,433	4.85%
Revenue Verification Diff.		(\$1)	(\$1)	\$0	(\$454)	\$0	\$23	(\$432)	(\$432)	
Total - Target Revenues	\$909,761,039	\$21,600,000	\$931,361,039	\$0	\$8,500,000	(\$25,055,000)	\$39,122,000	\$953,928,040	\$44,167,001	4.85%

Indiana Michigan Power Company Reconciliation of I&M Third Revised Exhibit F-1 and Settlement Agreement Exhibit A

<u>Description</u>	Pre-Tax <u>Adjustment</u> (\$000)	Tax <u>Effect</u>	<u>NEOI</u> (\$000)
Net Electric Operating Income (NEOI) Per I&M Third Revised Exhibit F-1			\$ 113,054
Move OSS Margin Guarantee From Tracker to Basic Rates MLR Effect: Increased Capacity Settlement Receipts From AEP Pool MLR Effect: Decreased Third Party Transmission Revenues From AEP Pool Move PJM Administrative Costs From Tracker to Basic Rates NSR Amortization: Remove Amortization From Rates After 3rd Year MLR Effect: Increased Transmission Equalization Agreement (TEA) Receipts Decrease Expense By Normalizing Major Storm Expense Over 5 Yrs Including 2005 Increase Pension/OPEB Expense to Latest Information Decrease NRC Annual Fees to Latest Information Decrease Economic Development Expense Decrease Nuclear Decommissioning Expense to \$8.1 Million Move Commercial Operations Expense to OSS Margins Tracker Move DSM Program Costs to Basic Rates Move OUCC-Recommended RET O&M Projects + Aging Workforce to Basic Rates Synchronized Interest on Rate Base Adjustment Prepaid Pension: Return at a L/T Debt Rate of 5.98% Adjustments - OPEB and rate case expense - eliminate after 3 year amoritization period	\$ 37,500 8,180 (322) (5,227) 1,571 1,121 1,633 (906) 376 - 10,600 963 (2,537) (7,542) 506 (2,894)	0.61 0.61 0.61 0.61 0.61 0.61 0.61 0.61	22,875 4,990 (196) (3,188) 958 684 996 (553) 229 - 6,466 587 (1,548) (4,601) 309 (1,765)
Net Electric Operating Income (NEOI) Per Settlement Agreement Exhibit A			\$ 139,297

INDIANA MICHIGAN POWER COMPANY COST OF CAPITAL - INDIANA BASIS AS OF SEPTEMBER 30, 2007

(1)	(2)	(3)	(4)	(5)
				WEIGHTED
			COST	COST
<u>DESCRIPTION</u>	<u>BALANCE</u>	<u>RATIO</u>	<u>RATE</u>	<u>RATE</u>
	\$	%	%	%
1 LONG TERM DEBT (2)	1,312,000,000	43.53	5.98	2.60
2 PREFERRED STOCK (3)	8,080,200	0.27	7.05	0.02
3 COMMON EQUITY (4)	1,380,402,854	45.80	10.50	4.81
4 3% ACC. DEF. ITC	0	0.00	0.00	0.00
5 ACC. DEF. JDITC (1)(7)	51,678,951	1.71	8.30	0.14
6 ACC. DEF. FIT (6)	236,336,188	7.85	0.00	0.00
7 CUSTOMER DEPOSITS (5)	<u>25,288,692</u>	<u>0.84</u>	6.00	<u>0.05</u>
8 TOTAL	<u>3,013,786,885</u>	100.00		<u>7.62</u>

(1) ACC. DEF. JDITC COST RATE:

				WEIGHTED
			COST	COST
<u>DESCRIPTION</u>	<u>BALANCE</u>	RATIO	<u>RATE</u>	RATE
	\$	%	%	%
LONG TERM DEBT	1,312,000,000	48.58	5.98	2.91
PREFERRED STOCK	8,080,200	0.30	7.05	0.02
COMMON EQUITY	<u>1,380,402,854</u>	<u>51.12</u>	10.50	<u>5.37</u>
TOTAL	<u>2,700,483,054</u>	<u>100.00</u>		<u>8.30</u>

- (2) INCLUDES LONG TERM DEBT DUE IN ONE YEAR; EXCLUDES UNAMORTIZED DISCOUNT PREMIUM AND EXPENSE, LEASED ASSETS, AND PRE APRIL 7 SPENT FUEL DISPOSAL.
- (3) INCLUDES PREMIUM ON PREFERRED STOCK.

(4) COMMON EQUITY:	
COMMON STOCK	56,583,866
PREMIUM ON CAPITAL STOCK	4,317,933
PAID-IN CAPITAL	842,410,709
APPROPRIATED RETAINED EARNINGS - AMORT. RESV. (A/C 2151000) E.O.P.	1,200,663
RETAINED EARNINGS UNAPPROPRIATED - RESTR.(A/C 2160001)	453,237,115
UNAPPROPRIATED UNDISTRIBUTED SUBSIDIARY EARNINGS (TOTAL)	4,972,443
UNAPP. RETAINED EARNINGS - RESTRICTED/BOND INDENTURES (A/C 2160002)	5,900,000
LESS: LONG-TERM DEBT INTEREST RATE HEDGE	<u>(11,780,125)</u>
TOTAL COMMON FOLLITY	1 380 402 854